## Table of Contents

<table>
<thead>
<tr>
<th>Section</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>Message from the Chairman and the CEO</td>
<td>1</td>
</tr>
<tr>
<td>Building Community?</td>
<td>2</td>
</tr>
<tr>
<td>What is FECHAC?</td>
<td>2</td>
</tr>
<tr>
<td>How do we help?</td>
<td>3</td>
</tr>
<tr>
<td>Priority areas</td>
<td>3</td>
</tr>
<tr>
<td>Investment</td>
<td>4</td>
</tr>
<tr>
<td>FECHAC Programs</td>
<td></td>
</tr>
<tr>
<td>• Productive Development</td>
<td>6</td>
</tr>
<tr>
<td>• Corporate Social Responsibility</td>
<td>7</td>
</tr>
<tr>
<td>• Community Strengthening Centers</td>
<td>7</td>
</tr>
<tr>
<td>Triple “I” Programs</td>
<td></td>
</tr>
<tr>
<td>• Integral development for senior citizens</td>
<td>8</td>
</tr>
<tr>
<td>• Education for AIDS prevention</td>
<td>8</td>
</tr>
<tr>
<td>• Caring for the indigenous</td>
<td>9</td>
</tr>
<tr>
<td>• Chihuahua 2020 Values</td>
<td>10</td>
</tr>
<tr>
<td>De-incorporated Programs</td>
<td></td>
</tr>
<tr>
<td>• “Oneami” school for parents</td>
<td>11</td>
</tr>
<tr>
<td>• Bartering centers</td>
<td>11</td>
</tr>
<tr>
<td>Non-Profit Organizations State Conference</td>
<td>12</td>
</tr>
<tr>
<td>Share committee</td>
<td>13</td>
</tr>
<tr>
<td>A year of accomplishments</td>
<td>14</td>
</tr>
<tr>
<td>Alliances with our Government</td>
<td>15</td>
</tr>
<tr>
<td>Alliances</td>
<td>16</td>
</tr>
<tr>
<td>Financial Statements</td>
<td>17</td>
</tr>
<tr>
<td>We come together to build community</td>
<td>20</td>
</tr>
<tr>
<td>They invest their resources to build community</td>
<td>21</td>
</tr>
<tr>
<td>FECHAC people</td>
<td>22</td>
</tr>
<tr>
<td>Thanks</td>
<td>24</td>
</tr>
</tbody>
</table>

### Mission

Create better opportunities for human and social development of Chihuahuans.

### Vision

Be a leader institution in sustainable and effective social responsibility.
FECHAC is yours. We work for you, your neighbor, your children and grandchildren. Our job is to make sure that every Chihuahuan has more opportunities to a better life. This mission is not easy to achieve, but working for the organizations that dedicate themselves to helping others, complementing our government and bringing in more partners, we have been able to aid many Chihuahuan families.

In 2004, we backed actions and programs totaling USD $ 5,049,947 in the State of Chihuahua. This investment allowed us to promote other organizations and back a total of 93 projects, such as building, rebuilding and furbishing asylums, shelters, clinics, hospitals, schools, institutions that care for handicapped people; as well as programs such as strengthening for non-profit organizations, school for parents, bartering centers at the Sierra Tarahumara, values, financing and training new micro-business owners, corporate social responsibility and caring for senior citizens, amongst others. The result? We are building community.

Nevertheless, the problems that surround us change continuously and we must be prepared for these transformations in order to carry out the best solutions. That is why, last year, the Board of Directors took time to reflect on the road traveled, the present and future of FECHAC. From this planning exercise, we obtained an important conclusion: we must focus even more on people’s development and, in order to achieve this, we will work with the assets of each community -what they have, what they know how to do, what they are proud of-. We are sure this will allow us to advance faster; all together; towards a healthy, equitable and impartial society.

Every day we get closer to the ideal of a state formed by participating, conscious and solidary citizens. Step by step, we are building community. With your participation, surely we will succeed.

LIC. PABLO GUARDON GALINDO.
CHAIRMAN OF THE BOARD.

ING. ADRIÁN AGUIRRE REYNAL.
CEO.
Building Community?

When a group of people get together and organize to work towards a common goal, they are building community.

When a group of organizations unite to reach a goal that benefits society, they are building community.

When the government works side by side with non-profit organizations or any other institutions towards social welfare, they are building community.

Every time FECHAC invests in a project or program, working side by side with organizations, the government or those that will be benefited, we are building community, offering spaces and motivating the creation of groups or work networks throughout the State.

Why is it so important to build community? Because creating better opportunities for human and social development for all Chihuahuans, is a goal that will only be met if we all work together: you and I, your family and mine.

That is why, here at FECHAC, we thrive so that every day more people and organizations of the three areas join efforts, assuming the roles demanded by the present, favoring the need for a fair and harmonious development of our society and becoming responsible of our own destiny.

What is FECHAC?

FECHAC is an organization created by Chihuahuans in order to bring the opportunities for a better life closer to those in most need in our State.

In 1990 a natural disaster moved the community. Hand in hand, Chihuahuans worked to rebuild the areas that had been affected by a downpour. As business owners, we took this opportunity to give something to our community, so we asked the government to establish an extraordinary tax that would allow us to contribute funds that would be used to help the victims of this disaster, petition that was accepted issuing a decree which had one year duration. Distribution of resources was supervised by a group of business owners that also had to analyze each case that came up.

After this experience and closer than we had ever been to those most in need, in 1994 we again asked for the opportunity of contributing. We wanted to continue helping those in most need, not only in Chihuahua City, but throughout the State. Once again, the State government backed this initiative and issued a new decree that has been renewed twice since then, thanks to goodwill of business owners, local Congress and State Government.

In 2006, we will once again look to renew this alliance that is an example of shared social responsibility throughout Mexico and the rest of the world.
How do we help?

We are a second floor institution. This means we back other institutions dedicated to tending to the different needs of Chihuahuans that because of their age, social status, health or other factors that affect their development, live in marginal conditions.

For example, we back the construction, reconstruction and furnishing of schools, hospitals, clinics, shelters, asylums, crisis and family centers. We also foster programs that strengthen organizations whose mission is to serve others, as well as education programs for life and work.

To guarantee transparency and the good use of resources, we make sure, through a severe application process, that benefits really reach those that need them the most. This includes visits, evaluation of the project’s viability and examination of documents that prove its legality and show the work done by the petitioning organization, amongst others.

Priority areas.

We know there is a great diversity of social challenges. For our support to be effective, we made different investigations that determined the areas in which we must focus as we begin “reconstructing” the community: education, health and well-being, sustainability and development of social responsibility.

By investing resources in these areas, we have a real impact in people’s life quality.

Education is the area in which we invest most of our resources. We do so, because we are sure this is the best way to give people the most opportunities for self-development. Education is a vital tool that allows us personal and professional growth and gives us a wider spectrum of our environment, which therefore allows us to find the answers to our problems.

Health and wellbeing is the second investment area for obvious reasons: we want and need healthy Chihuahuans. It is not possible to study, work or care for your family if you are not healthy. We seek for Chihuahuans personal growth, but first they need well-being.

Even if you have health and education, it is very competitive out there... but there are always opportunities to get ahead in life. All you need is a good idea and the will to work. That is why our third priority area is sustainability.

Social responsibility is a very important area, because we are sure that in the extent that people participates, in one way or another, to help solve the problems that affect us all and stop just being residents to become responsible citizens, in that same extent, our society will be a better one.
With resources from 38,000 Chihuahuan business owners, during 2004 we made an investment of USD$ 5,049,947 to support 93 projects throughout the State of Chihuahua. This amount represents only what FECHAC contributed with, not counting our allies contributions in each approved project, which means that this amount is at least twice that of our own investment.

Administrative and promotion expenses of the Foundation are only 8% which means that 92 cents out of every dollar reach the beneficiaries. Having a program for moving additional resources, which in 2004 represented 9.95% of those generated by the decree, means that the contributions made by business owners are reaching the beneficiaries intact.

The year 2004 was transcendental in the history of FECHAC as we began an ambitious project that will guarantee long term sustainability of our organization: the creation of an endowment. With the support of board members and friends, we started a special fund called “Founder’s Legacy”, which in a few years will be a financial support that will cover our operation expenses. This way, in the future, every dollar contributed by new donors will be invested in its entirety in social causes. This project is backed by the Centro Mexicano para la Filantropía (Mexican Center for Philanthropy) and the Fundación Inter-Americana (Inter-American Foundation).

We wish to thank all those that have added their resources with FECHAC for the benefit of our community.

Administrative and promotion expenses of the Foundation are only 8% which means that 92 cents out or every dollar reach the beneficiaries.

### 2004 Investment in infraestructure projects.

<table>
<thead>
<tr>
<th>Municipality</th>
<th>USD $</th>
</tr>
</thead>
<tbody>
<tr>
<td>Camargo</td>
<td>8,086.16</td>
</tr>
<tr>
<td>Chihuahua</td>
<td>118,340.67</td>
</tr>
<tr>
<td>Cuauhtémoc</td>
<td>107,900.45</td>
</tr>
<tr>
<td>Delicias</td>
<td>42,308.25</td>
</tr>
<tr>
<td>Jiménez</td>
<td>15,888.08</td>
</tr>
<tr>
<td>Juárez</td>
<td>284,167.94</td>
</tr>
<tr>
<td>Nuevo Casas Grandes</td>
<td>3,544.67</td>
</tr>
<tr>
<td>Ojinaga</td>
<td>17,232.62</td>
</tr>
<tr>
<td>Parral</td>
<td>22,102.48</td>
</tr>
<tr>
<td>Rural Area</td>
<td>269,754.28</td>
</tr>
<tr>
<td><strong>Total investment</strong></td>
<td><strong>USD $ 3,889,325.60</strong></td>
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## 2004 Investment in program areas

<table>
<thead>
<tr>
<th>Program</th>
<th>Investment</th>
</tr>
</thead>
<tbody>
<tr>
<td>Inter-institutional program to assist indigenous communities</td>
<td>USD$ 17,185.39</td>
</tr>
<tr>
<td>Integral development for senior citizens</td>
<td>USD$ 81,965.41</td>
</tr>
<tr>
<td>Corporate Social Responsibility</td>
<td>USD$ 55,486.03</td>
</tr>
<tr>
<td>Productive development</td>
<td>USD$ 426,007.12</td>
</tr>
<tr>
<td>Community Strengthening Centers</td>
<td>USD$ 62,227.20</td>
</tr>
<tr>
<td>“Oneami” school for parents</td>
<td>USD$ 292,659.52</td>
</tr>
<tr>
<td>Bartering centers</td>
<td>USD$ 155,826.11</td>
</tr>
<tr>
<td>AIDS Prevention Educational Program</td>
<td>USD$ 35,432.50</td>
</tr>
<tr>
<td>Social Research</td>
<td>USD$ 33,831.94</td>
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<tr>
<td><strong>Total investment</strong></td>
<td>USD$ 1,160,621.23</td>
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</table>

## Number of projects authorized per city 1994-2004

<table>
<thead>
<tr>
<th>City</th>
<th>Welfare</th>
<th>Education</th>
<th>Philanthropy</th>
<th>Health</th>
<th>Sustainability</th>
<th>Projects authorized</th>
<th>Investment</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chihuahua</td>
<td>113</td>
<td>125</td>
<td>10</td>
<td>57</td>
<td>12</td>
<td>317</td>
<td>USD $ 8,751,586.70</td>
</tr>
<tr>
<td>Juárez</td>
<td>42</td>
<td>78</td>
<td>10</td>
<td>26</td>
<td>4</td>
<td>151</td>
<td>USD $ 12,957,169.92</td>
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<tr>
<td>Nuevo Casas Grandes</td>
<td>3</td>
<td>23</td>
<td>1</td>
<td>4</td>
<td>0</td>
<td>31</td>
<td>USD $ 169,047.58</td>
</tr>
<tr>
<td>Cuauhtémoc</td>
<td>27</td>
<td>59</td>
<td>2</td>
<td>12</td>
<td>4</td>
<td>104</td>
<td>USD $ 610,271.14</td>
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<tr>
<td>Delicias</td>
<td>24</td>
<td>87</td>
<td>0</td>
<td>21</td>
<td>2</td>
<td>134</td>
<td>USD $ 709,783.66</td>
</tr>
<tr>
<td>Camargo</td>
<td>15</td>
<td>12</td>
<td>0</td>
<td>13</td>
<td>2</td>
<td>42</td>
<td>USD $ 283,074.90</td>
</tr>
<tr>
<td>Jiménez</td>
<td>18</td>
<td>18</td>
<td>0</td>
<td>12</td>
<td>0</td>
<td>48</td>
<td>USD $ 231,446.34</td>
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<tr>
<td>Parral</td>
<td>17</td>
<td>56</td>
<td>1</td>
<td>9</td>
<td>1</td>
<td>84</td>
<td>USD $ 428,239.32</td>
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<tr>
<td>Ojinaga</td>
<td>8</td>
<td>10</td>
<td>0</td>
<td>3</td>
<td>0</td>
<td>21</td>
<td>USD $ 166,645.03</td>
</tr>
<tr>
<td>Rural Area</td>
<td>133</td>
<td>289</td>
<td>24</td>
<td>94</td>
<td>44</td>
<td>584</td>
<td>USD $ 185,961,151.07</td>
</tr>
<tr>
<td><strong>Total projects</strong></td>
<td>401</td>
<td>757</td>
<td>48</td>
<td>251</td>
<td>69</td>
<td>1,526</td>
<td>USD $ 429,034,155.66</td>
</tr>
</tbody>
</table>
Our programs.

FECHAC gives its support through other non-profit organizations, but there are certain areas we consider fundamental and that were not being tended to by any institution in particular. That is why we carry out some programs, which later on are “de-incorporated” and work independently.

On the other hand, with a clear conviction on the importance of joint efforts, we foster the creation of round-table discussions in which different institutions have the opportunity to coordinate their efforts to optimize resources and maximize benefits for the community. From these processes, several “Iriple I” programs have emerged, such as for senior citizens, indigenous groups, HIV/AIDS and values. They receive this name because they are inter-institutional, inter-sector and integral.

Main achievements in 2004

- 2,391 low-income families benefited from financing given to establish or grow their small businesses.
- We backed 181 small manufacturers with credits and training to make their micro-businesses stronger.
- We granted USD$'331,581.56 in credits.
- We held 15 courses and workshops, where we trained 300 micro-business owners.

FECHAC Programs.

Productive Development.

In order to help families get better incomes and, therefore, have a better life quality, we created the productive development programs. Through them, we make it possible for the beneficiaries to have the opportunity to create their own business and increase their family income.

“Our programs.

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“This is what we need, somebody to back us up, because many times we want to work but we do not have the money to do so. Without their support, we would just think about doing many things and wouldn’t be able to do them”.

Margarita Arzate, Owner of “Tortillas Mague”.

“Tortillas Mague” is one of the 2,391 micro-businesses benefited by our productive development programs. Because of the help received, they doubled their production in one year.
Corporate Social Responsibility.

Businesses depend on the health, stability and prosperity of the communities where they operate.

With this vision, in 2003 we began this program, offering Chihuahuan businesses guidance and the tools needed to develop social responsibility, which, together with their business strategies, will improve their competitiveness and their opportunities of permanency, so that in the long run they will be a source of economic and social wealth for the community.

**Main achievements in 2004**

- About 40 local businesses have participated in different workshops that examine Social Responsibility issues, such as: Ethic codes, Commitment with the community, Life quality at the workplace and Rational use of resources, amongst others.
- 14 national and transnational businesses have shared their experiences and the way they have incorporated CSR practices in their daily work and the benefits this has generated.
- As a complement, together with the UACH (Chihuahua State University), we had a case study on “Good business practices” at 17 local businesses.

**Community Strengthening Centers In Chihuahua and Juarez**

They are the result of an alliance between FECHAC and the Tecnológico de Monterrey (a local university), with the purpose of fostering a stronger, organized and connected society. Their mission is to create a better society by strengthening the development of non-profit organizations, promoting and backing the creation of social networks and strategic alliances, and prompting volunteer work.

**Main achievements in 2004**

- 132 new organizations became affiliated.
- 28 courses and workshops had place, on subjects such as administration, getting resources, communication and transparency, strategic programming, amongst others.
- Both Chihuahua and Juarez were sites for a Professionalizing Course, prompted by INDESOL.
- We prompted and backed the creation and strengthening of 6 social networks.
- We backed 69 NGO’s on their strategic planning and different consultations.
- We attained alliances with 8 institutions: SEDESOL, INDESOL, Patrimonio de la Beneficencia Pública, Fundación Murrieta, Association of Fundraising Professionals, Fundación Paso del Norte, A. C., Community Resource Center and General Consulate of the United States.

There are certain areas we consider fundamental and that were not being tended to by any institution in particular. That is why we carry out some programs, which later on are “de-incorporated”.

Toño is one of the beneficiaries of our program “Towards a desired and successful old age”, which takes place in Cd. Juarez with the support of the Paso del Norte Health Foundation.

TRIPLE “I” PROGRAMS.

PRODIA: Integral development for senior citizens program.

It was created to impulse, within the community, the culture of respecting and caring for senior citizens, in order to contribute to a better lifestyle of the elderly living in the State of Chihuahua.

Together with many institutions, we have fostered an increasing interest in aging, by training professionals in care of the elderly; the creation of presswork that promote self-care and inform about the services and rights of senior citizens; a permanent program to instill values such as respect, solidarity and tolerance, aimed at children in grade school throughout the State.

Main achievements in 2004

- Together with the UACH, we trained 38 professionals in 8 different areas, who got a diploma on Clinical and Social Gerontology, in order to give specialized care to our senior citizens.
- For the fourth year in a row, Paso del Norte Health Foundation financed the program “Hacia una vejez deseable y exitosa” (towards a desired and successful old age) in Ciudad Juarez, training 32 people that promote self-care in group sessions with 385 senior citizens. Also, as part of this project, for the fourth year in a row, we held the get-together for senior citizens, with a quorum of 1,350 people.
- We held, for the third time, the project “Knowing your grandparents”, together with the Secretariat of Education and Culture. Ten thousand teachers and eighty thousand 3rd grade students from around the State participated in this project that promotes respecting senior citizens.

PEEPSIDA: AIDS Prevention Educational Program of the State of Chihuahua.

Since AIDS is considered the pandemic disease of the century, it is imperative to make a great effort on preventing it. That is why we established an alliance with the Secretariat of Education and Culture and Fatima I.B.P, with the teachers unions and the governmental entities that have to do with this, in order to integrate into the formal academic system a program oriented towards youngsters that instills prevention of HIV/AIDS and other sexually transmitted diseases.

Main achievements in 2004

- 221 teachers trained on educational strategies about HIV/AIDS.
- 188 teachers, junior and high school, trained on human development.
- 60 users trained at the Instituto Chihuahuense de Educación para los Adultos (Chihuahuan Institute for the education of Adults).
- 261 adults participated in 8 sensitizing conferences.
- 808 youngsters participated in 2 workshops, 3 conferences and a sensitizing gathering.
- Evaluation of 118 teachers and 1,387 students from 45 schools.
- 147 headmasters sensitized.
- Incorporation of the PEEPSIDA workshop into PRONAP (official training entity of the Secretariat of Public Education), as a course to be given state-wide.
“FECHAC and its workshops gave me the opportunity to take a more active role in life, to find new potentials within myself; to be aware that even at my age I can still be of help to others. They have helped me to improve my self-esteem, to understand that I have to take care of myself and, therefore, lead a better life”.

José Antonio Aguilar, 63 years old.
Juárez, Chih.

“I barter my woven baskets for cornmeal, salt, sugar… here money doesn’t last; that is why I think this bartering center is good, it is of great help”.

Toña Mendoza.
Bartering Center.
San Luis de Majimachi, Chih.

PIAI:
Inter-institutional Program on Caring for the Indigenous

Historically, important efforts have been made to tend to the needs of the indigenous groups. Seven years ago, different entities related to the indigenous, were convoked to work together through round-table discussions. And PIAI was born with the goal of aiding indigenous groups in the State of Chihuahua achieve well-being within their culture.

Since then, over 60 private and public institutions have used this space to share experiences and optimize resources. This process has originated the creation of other round-tables, specializing in justice and human rights, natural resources and education, which in 2004 generated some inter-institutional projects, such as training public ministers and public appointed defense lawyers on indigenous justice, and a forum on the challenges of inter-cultural education, together with the programs that each institution supports.
Chihuahua 2020 Values

Throughout our State, there are different initiatives to promote values. Unfortunately, these efforts are disperse, which reduces their effectiveness. In 2003, together with the City of Chihuahua, we promoted the creation of the program “Chihuahua 2020 Values” so that social activists could coordinate their individual actions and promote values, therefore generating a bigger impact in the community, with a vision towards the year 2020.

Main achievements in 2004

- Active participation of **52 organizations** that work coordinately, and, therefore, the programs on values have reached the community a lot stronger.
- We promoted the **statewide campaign** “Sólo tú puedes hacer que los valores se vivan” (only you can make values come alive) and we sent positive messages through TV, radio and newspapers, in order to help people recognize values and be conscious that we can all contribute so that we live with values.
- We organized the Congress on Education, where over **1,000 teachers** participated, were motivated and learned new ways on educating on values. As a result of this, new activities will be undertaken so that students can recognize, live and act with values.
- There was also a Congress on Values, with the participation of **1,800 youngsters**.

“I realized that before being a good mother, I had to be a better person… First I understood and got to know myself, grew as a person and then I had the opportunity to help my daughters grow up”.

**Elba Graciela Reyes.**
Mother from Delicias, Chih.

“The biggest obstacle I’ve had is being able to communicate with my family, to recognize when I’m wrong and wearing the pants like a man, not a macho”.

**José Sosa Alvarado.**
Father from Delicias, Chih.
The bartering centers at the Sierra Tarahumara have benefited 6,300 Rarámuri that exchange handcrafts for basic products.

DE-INCORPORATED PROGRAMS.

“Onéami” School for Parents.

Since 1996 we have promoted this program that offers 8 different, to help parents raise their children bring up valuable people, using a teaching model for human and value development, in order to have better life quality in our communities.

In 2003, Onéami started to be operated independently in eight cities of our State.

Main achievements in 2004

- 6,439 parents graduated in this year from workshops on:
  - ECCA methodology
  - Preventing addictions
  - Preventing violence
  - Optimism
  - Personal growth
- Information events on family and values
- Activities on tending to and strengthening of families, such as: family therapies, counseling, channeling cases, and more.

CEDAIN: Bartering Centers.

At the PIAI round-table discussions the need to take action in helping thwart poverty and lack of work opportunities of the indigenous people arose, so we looked at the possibility of starting a project consisting on “bartering centers” in certain communities in the Sierra Tarahumara, in order to help indigenous families obtain basic products in exchange for their handcrafts.

The “Centro de Desarrollo Alternativo Indígena, A.C.” or “CEDAIN” (Alternative Development Center for the Indigenous) was created to operate the bartering centers, in order to offer indigenous communities an alternative, in accordance with their customs, in acquiring the basic items needed for their wellbeing.

Main achievements in 2004

- 6,300 Rarámuri families have exchanged their handcrafts at the “bartering centers”.
- In this year alone, basic products for USD$ 51,487.82 were distributed, which means better food and nutrition for the Rarámuri families that take part in this program, with 52% of them being under 12.
- The establishment of 66 family vegetable gardens, benefiting 250 Tarahumaras, training them on how to grow greens and vegetables apt for their areas, and, therefore, giving them a permanent food source.
- The creation of a sotol nursery with approximately 500 plants that will be used to manufacture more handcrafts. By having raw material near their communities, we make sure that craftsmanship will continue being an income source for these families.
Non-Profit Organizations State Conference

Non-profit organizations devote themselves every day to taking care of their beneficiaries. This doesn’t allow them to pay proper attention to institutional strengthening, fundamental in long term sustainability. That is why, since 1998, developing NGO’s abilities is of the utmost importance to FECHAC. We know we are making a long-term investment, but we are sure it is worth it.

Five years ago, we incorporated to our annual strengthening program the Non-profit Organizations State Conference, the only one of its kind, where staff and volunteers get together; hear about success stories, get information about new tendencies and reflect about the meaning of the work they do.

This event reunites yearly renowned scholars, trainees and philosophers that share their knowledge and experiences with the organizations in our State.

On November 2004 we invited sector leaders to deliberate over an important subject: Is it an obligation or an alternative to show the results of our philanthropic work? To do so, we invited and counted with approximately 400 people from NGO’s Statewide, who, through activities, conferences, round-table discussions and reading material, now have more tools to reach the goals that their beneficiaries—and society—expect from them.

Once again, we thank our sponsors and partners for their support, as well as the grand speakers that attended, for making this a successful Conference.

“FECHAC has been like a platform that gave us the necessary impulse towards different places and institutions. We can now understand the coherency needed between our social work and society and FECHAC has been that stimulant”.

Martha Carmona.
President of Asistencias Viento Recio, A.C.
Camargo, Chihuahua.

This event reunites yearly renowned scholars, trainees and philosophers that share their knowledge and experiences with the organizations in our State.
“Sharing” Committee.

The work done by FECHAC is an important factor in reaching our institutional mission. This work has given us great satisfactions, but it has also made us more aware of the social problematic that affects our community. It would be impossible not to be conscious of our responsibility as human beings towards those that have very little and incongruous if we wouldn’t do anything to alleviate this situation.

Trying to find a way to contribute with society, we decided to donate 1% of our salary every month to attend urgent cases related with health and education.

The Sharing Committee is font by FECHAC’s own employees, whom after a conscientious analysis autorized which cases can be supported. This way we contribute, for example, to save a hemophilic baby’s life by buying the medications needed or to help a 73 year old person walk again, amongst many other urgent cases.

During 2004, we invited other activists from our community --businesses, NGO’s and Government branches- to join this initiative, collecting USD$18,168 and helping in 20 cases.

You too can do something for others. Find out what happens in your community and help those that live in poverty in whatever way you can. We invite you to see for yourself how you can change your life, and that of others, by learning to share.
"Fifteen people with disabilities work at Promotoría. FECHAC has helped us with training courses and funds to buy work tools."

Martha Nayares.
Promotoría Social Personas con Discapacidad, A.C.
Chihuahua, Chih.

A year of accomplishments.

During 2004, three Mexican institutions recognized FECHAC by giving us important awards.

The “Premio Razón de Ser” (Reason of Being Award), given by the Fundación Merced, is a recognition to non-profit organizations that work to improve life conditions for Mexicans and that, as a result of their daily work, compromise and professionalism, offer their beneficiaries complete services that have great social impact. After an elimination process of all kind of NGO’s in the country, we received this award, consisting of money and a sculpture by Architect Pedro Ramírez Vázquez, in June of 2004.

The Premio a la Fundación del Año (Foundation of the Year Award) is given by the Asociación de Profesionales en Procuración de Fondos, Capítulo Cd. de México (Association of Fundraising Professionals, Mexico City Chapter). A judging committee, formed by renowned professional fundraisers in our country, selects the most outstanding foundation due to their achievements and grants them this award during the annual meeting at the International Philanthropy Week.

The accreditation of Institutionalization and Transparency awarded by the Mexican Center for Philanthropy (Institucionalidad y Transparencia por el Centro Mexicano para la Filantropía) is the result of a joint effort of professionals that implies complying precisely with the 43 pointers of institutionalization.

Being recognized by others represents a great challenge for FECHAC. Not only we have to maintain our level of institutionalization, but now are obliged to surpass it. We are working on it.
Alliances with our government.

Even though the main concern of the government is obtaining better life conditions for the people, this should be everybody’s job. Every day, the Federal, State and Local governments are more open to work hand in hand with the community. Our authorities are firm believers in the community participating to achieve real changes and that is why they have prompted this collaboration by convoking to round-table discussions and work forums that look forward to include everybody, listen to our proposals and invest in them, uniting efforts as we reach for common good.

FECHAC has been invited, by the different levels of government, to participate with other institutions in organizations created so different voices could be heard before making decisions on topics that worry society. One or several representatives from our Foundation have been invited to share their experience and knowledge at the following committees and consulting councils:

- Municipal Environment Committee - Chihuahua City.
- “See well to learn better” Committee - Secretariat of Education and Culture, State Government of Chihuahua.
- Social Regulating Committee for the National Backing Fund for Solidarity Businesses (FONAES) – Secretariat of Economy, Federal Government.

We cannot pass the opportunity to thank the State Government and Congress, first of all, for listening to the request of our business owners and being the channel through which funds are voluntarily contributed by employers to be invested in social causes, and second, for their disposition to work hand in hand on education, values, health and well-being projects that are important to all of us. Also, we wish to thank the City Councils throughout the State for their readiness to develop shared projects.

Together, we are building a stronger and healthier community, with more opportunities of human and social growth for Chihuahuans.
Alliances.

THE WILLIAM AND FLORA HEWLETT FOUNDATION
Synergos
Indesol
SORIANA
PASO DEL NORTE HEALTH FOUNDATION
Cemefi
Fundación Vamos

Ayuntamiento de Aldama
Banco Interamericano de Desarrollo
red de hogar del adulto mayor de Chihuahua,

Secretaría de Fomento Social.
Secretaría de Educación y Cultura.

Desarrollo Económico
Parral y Chihuahua

Centro para el Fortalecimiento de la Sociedad Civil

Programa de comercio moderno
Juárez y Nuevo Casas Grandes
### Financial Statements

**SOURCE AND APPLICATION OF RESOURCES STATEMENT**  
**JANUARY 1st THROUGH DECEMBER 31st, 2004**  
(ALL FIGURES ARE IN MEXICAN PESOS)

<table>
<thead>
<tr>
<th>SOURCE</th>
<th>ACCUMULATED</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>F47611-9 TRUST FUND CONTRIBUTION</td>
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<td></td>
</tr>
<tr>
<td>CHIHUAHUA</td>
<td>14,649,565</td>
<td>12.92</td>
</tr>
<tr>
<td>JUÁREZ</td>
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<td>22.29</td>
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<tr>
<td>NUEVO CASAS GRANDES</td>
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</tr>
<tr>
<td>CUAUHTÉMOC</td>
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</tr>
<tr>
<td>DELICIAS</td>
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<td>CAMARGO</td>
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<tr>
<td>JIMÉNEZ</td>
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<tr>
<td>PARRAL</td>
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<td>OJINAGA</td>
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<tr>
<td>FECHAC ADMINISTRATION</td>
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<tr>
<td>ALLIANCE PROJECTS</td>
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</tr>
<tr>
<td>EXPENSES REMNANT</td>
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<tr>
<td>SOCIAL PROGRAMS</td>
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<td>DONATIONS</td>
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<td>OTHER INCOMES</td>
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<tr>
<td><strong>TOTAL INCOME</strong></td>
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<table>
<thead>
<tr>
<th>APPLICATION</th>
<th>ACUMULADO</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>INFRASTRUCTURE PROJECTS</td>
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<tr>
<td>CHIHUAHUA</td>
<td>12,597,885</td>
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<tr>
<td>JUÁREZ</td>
<td>14,465,895</td>
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<td>NUEVO CASAS GRANDES</td>
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<td>CUAUHTÉMOC</td>
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<td>DELICIAS</td>
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<td>CAMARGO</td>
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<td>JIMÉNEZ</td>
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<td>PARRAL</td>
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<td>OJINAGA</td>
<td>194,122</td>
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<td>RURAL AREA</td>
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<tr>
<td>PROGRAM AREAS</td>
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<td>ADMINISTRATIVE EXPENSES</td>
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<td>SUPERVISION EXPENSES</td>
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<tr>
<td>FINANCIAL EXPENSES</td>
<td>33,584</td>
<td>0.05</td>
</tr>
<tr>
<td>PROMOTION EXPENSES</td>
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<td>5.23</td>
</tr>
<tr>
<td>MANAGEMENT EXPENSES</td>
<td>2,076,237</td>
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</tr>
<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td><strong>$ 65,870,967</strong></td>
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| REMNANT FROM PREVIOUS YEARS | **$ 121,330,728** |

<table>
<thead>
<tr>
<th>NET FIXED ASSET</th>
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<tbody>
<tr>
<td>OFFICE FURNITURE &amp; EQUIPMENT</td>
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</tr>
<tr>
<td>TRANSPORTATION EQUIPMENT</td>
<td>$ 684,154</td>
</tr>
<tr>
<td>COMPUTERS</td>
<td>1,100,951</td>
</tr>
<tr>
<td>LANDS</td>
<td>599,071</td>
</tr>
<tr>
<td>BUILDINGS</td>
<td>2,233,400</td>
</tr>
<tr>
<td><strong>TOTAL APPLICATIONS</strong></td>
<td><strong>$ 247,433,969</strong></td>
</tr>
</tbody>
</table>

---

![Signature]

**LIC. PABLO GUARDÓ GALINDO**  
**PRESIDENT**
## F/47611-9 TRUST FUND
### SOURCE AND APPLICATION OF RESOURCES STATEMENT
**DECEMBER 31st 2004**
(ALL FIGURES ARE IN MEXICAN PESOS)

<table>
<thead>
<tr>
<th>SOURCE</th>
<th>ACCUMULATED</th>
<th>%</th>
<th>APPLICATION</th>
<th>ACCUMULATED</th>
</tr>
</thead>
<tbody>
<tr>
<td>EXTRAORDINARIO CONTRIBUTION OF 10% OF ISN</td>
<td>$ 90,811,548</td>
<td></td>
<td>DONATIONS TO TRUSTEES</td>
<td>$ 95,031,020</td>
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<tr>
<td>FINANCIAL EXPENSES</td>
<td></td>
<td></td>
<td></td>
<td>$ 135,294</td>
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<tr>
<td>BANKING YIELD</td>
<td>4,354,767</td>
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<td>TOTAL EXPENSES</td>
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<tr>
<td>TOTAL INCOME</td>
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<tr>
<td>PAYABLE ACCOUNTS</td>
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<td>INVESTMENTS</td>
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<td>FECHAC</td>
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<td>RECEIVABLE ACCOUNTS</td>
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<td>REMNANT PREVIOUS YEARS</td>
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<td></td>
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<tr>
<td>TOTAL</td>
<td>$ 174,964,132</td>
<td></td>
<td>TOTAL</td>
<td>$ 147,964,132</td>
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LIC. PABLO CUAÑON GALINDO
STATE TECHNICAL SECRETARY
# CONSOLIDATED F47611-9 TRUST FUND AND FECHAC INCOME AND EXPENSES STATEMENT

MAY 1st. 1994 - DECEMBER 31st 2004

(ALL FIGURES ARE IN MEXICAN PESOS)

<table>
<thead>
<tr>
<th>INCOME</th>
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<tbody>
<tr>
<td>FUND</td>
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</tr>
<tr>
<td>DONATIONS TO BENEFICIARIES</td>
</tr>
<tr>
<td>CHIHUAHUA</td>
</tr>
<tr>
<td>JUAREZ</td>
</tr>
<tr>
<td>NUEVO LANSAS GRANDES</td>
</tr>
<tr>
<td>CUAUHYTÉMOC</td>
</tr>
<tr>
<td>DELICIAS</td>
</tr>
<tr>
<td>CAMARO</td>
</tr>
<tr>
<td>JIMENEZ</td>
</tr>
<tr>
<td>HERNÁN</td>
</tr>
<tr>
<td>QUINAGA</td>
</tr>
<tr>
<td>RURAL AREA</td>
</tr>
<tr>
<td>INDIRECT LOST</td>
</tr>
</tbody>
</table>

<p>| OTHER INCOME |</p>
<table>
<thead>
<tr>
<th>FUND</th>
<th>FOUNDATION</th>
<th>TOTAL</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>PROGRAM AREAS</td>
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<td>68,175,023</td>
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</tr>
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<td>5,492,745</td>
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<td>1,161,154</td>
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<td>TRANSPORTATION EQUIPMENT</td>
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<td>1,139,351</td>
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</tr>
<tr>
<td>COMPUTERS</td>
<td>599,071</td>
<td>599,071</td>
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<td>LAND</td>
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<p>| EXPENSES |</p>
<table>
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<tr>
<th>FUND</th>
<th>FOUNDATION</th>
<th>TOTAL</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
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<tr>
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<p>| TOTAL INCOME |</p>
<table>
<thead>
<tr>
<th>FUND</th>
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<th>%</th>
</tr>
</thead>
<tbody>
<tr>
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<td>28,623,716</td>
<td>494,629,895</td>
<td>513,452,612</td>
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</table>

<table>
<thead>
<tr>
<th>FUND</th>
<th>FOUNDATION</th>
<th>TOTAL</th>
<th>%</th>
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<tbody>
<tr>
<td>FUNDS FOR LOANS</td>
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<td>PAYABLE TAXES</td>
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<td>SENIORITY PREMIUM</td>
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</table>

<p>| TOTAL EXPENSES |</p>
<table>
<thead>
<tr>
<th>FUND</th>
<th>FOUNDATION</th>
<th>TOTAL</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>689,112,110</td>
<td>513,452,612</td>
<td>689,112,110</td>
<td>100%</td>
</tr>
</tbody>
</table>

LIC. RAUL CROMO GALINDO
Uniting efforts to build community.

Camargo.
Centro Comunitario y de Promoción de Camargo.

Chihuahua.
Alianza Nacional por las Enfermedades Mentales, A.C.
Alianza para la Salud Mental Nami Chih., A.C.
Amiga de la Obra, A.C.
Asilo de Ancianos “El Bocado del Pobre” I.B.P.
Atención e Hiperactividad, A.C.

Brindemos Alegría para Vivir, A.C.
Casas de Cuidado Diario Infantiles, A.C.
Casas de Cuidado Diario, I.B.P.
Centro de Estudios para Invidentes, A.C.
Centro de Formación y Desarrollo Familiar de Chihuahua, A.C.
Centro de Liderazgo y Desarrollo Humano, A.C.
Familia Mexicana, A.C.
Fátima, I.B.P.

Fundación Chihuahua, A.C.
Instituto Down de Chihuahua, A.C.
La Casa del Buen Pastor, A.C.
Patronato Pro Salud Chihuahua, A.C.
Primavera en Invierno, A.C.
Promotoría Social Personas con Discapacidad, A.C.
Santa María de los Niños, A.C.
Vida y Familia de Chihuahua, A.C.

Cuauhtémoc.
Albergue Karine Kaninga.
Casa de Ejercicios Padre Maldonado.
Casas de Cuidado Diario, I.B.P.

Escuela “Plutarco Elías Calles”, Escuela Primaria “Cuauhtémoc” No. 2689.
Escuela Primaria “Francisco Chávez Orozco”, Formación y Desarrollo Familiar de Cuauhtémoc, A.C.
Jardín de Niños “Helen Keller”.
Jardín de Niños “Matiana Munguía”.

Delicias.
1er. Foro para Líderes Emprendedores.
Escuela Primaria “Adolfo López Mateos”.
Escuela Telesecundaria No. 6158.
Jardín de Niños “Amado Nervo”.
Jardín de Niños “Sor Juana Inés de la Cruz”.

Juárez.
Agrupación educativa Cultural y Caritativa, A.C.
Asilo Inesita.
Asociación Comunitaria de Apoyo a la Salud, A.C.
Asociación para la Protección del Menor, A.C.
Casa Amiga Centro de Crisis, A.C.
Centro de Asesoría y Promoción Juvenil, A.C.
Centro de Derechos Humanos del Migrante, A.C.
Centro de Educación e Integración familiar, A.C.
Centro Educativo San Carlos.
Club Rotario de Cd. Juárez, A.C.
Club Rotario Industrial A.C.
Escuela Liberación.
Fundación para Escuela de Mejoramiento Social para Menores, A.C.
Fundación Rarámuri, A.C.
Fundación See Internacional, A.C.
Hogares Infantiles Dominique.
Juárez Integra, A.C.
Misericordia y Vida para el Enfermo con Sida, A.C.
Plan Estratégico de Juárez, A.C.
Salud y Desarrollo Comunitario, A.C.
Servicios Educativos de Promoción y Asesoría Familiar, A.C.
Voluntarias Vicentinas de Cd. Juárez, A.C.

Nuevo Casas Grandes.
Papalote Museo del Niño.

Parral.
Centro Cultural de Lourdes, A.C.
Centro de Rehabilitación “San Agustín”. Centro Educativo Down, Integración y Desarrollo, A.C.
Escuela Primaria Federalizada “Ford 152”.
Escuela Primaria Héroes de la Constitución No. 2129.
Escuela Primaria Manuel Acuña.
Jardín de Niños Federalizado “María Montessori”.

Rural Area.
Basúchil, Mpio. de Guerrero.
Escuela Primaria “Benito Juárez”.
C.d. Madera, Chih.
Centro de Atención Múltiple No. 1U
Comunidad de Chiatutí, Mpio. de Gpe. y Calvo.
Escuela Primaria Francisco J. Mina / Internado del Sagrado Corazón de Jesús.

Creel, Mpio. de Bocoya.
Fundación Educativa Marista, A.C.
Centro de Estudios ICHIMEAME.

Cueva del Toro, Mpio. de Guerrero.
Telesecundaria “Miguel Hidalgo”.
Albergue Escolar.

Guadalupe y Calvo, Chih.
Casa Uxama-Karámuri, A.C.

Guerrero, Chih.
Escuela Secundaria “Abraham González”.

Meoqui, Chih.
Secundaria Técnica No. 39

Mesa Colorada, Mpio. de Guerrero.
Club Rotario Chihuahua Enlace, A.C.

Mpio. de Aldama, Chih.
Casas de Cuidado Diario, I.B.P.

Mpio. de Julimes, Chih.
Telesecundaria No. 6021

Norogachi, Mpio. de Guachochi.
Proyecto Lutw-Femtac-Fechac.
Institución Providencial de México, A.C.

San Francisco de Borja, Chih.
Albergue Indígena Rahueachi, A.C.

San Juanito, Mpio. de Bocoya.
Centro de Atención Diurna para el Adulto Mayor “La Esperanza”.
Escuela Preparatoria “Alta Dixon”.

Sisoguchi, Mpio. de Bocoya.
Secundaria Particular Instituto Sisoguchi.
Pro-Isahumara, I.B.P.
Hospital de la Tarahumara.

Other Communities.
Afiliados Bustillos, Rarámuri y Paquimé.
Artesanos de la Sierra Tarahumara.
Expo-Chihuahua en Coyoacán.
Casa de las Artesanías del Estado de Chih.
Dannificados de la comunidad de Flores Magón.
Hábitat para la Humanidad de México, A.C.
Red Escolar del Gobierno del Estado.
Red Ciudadana.
Viento Recio, A.C. (Casa Rapaur Rarámuri).
They invest their resources to build community.

Besides the contributions of Chihuahuan business owners, during 2004 we moved USD $999,857.43 from different sources, to benefit our communities. This amount is almost double what we handled last year.

Our thanks to the businesses, governments, people, organizations and other foundations that put their trust in FECHAC as their partner in building a better community.
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¡Thank you very much!

To Chihuahuan business owners, for their solidarity, collaboration and trust. Your voluntary contributions have marked a difference in thousands of people’s lives.

To the State Government and Congress, for encouraging and strengthening this initiative for citizens partaking.

To the one hundred and ten business owners who voluntarily devote their time and experience guiding FECHAC, focusing resources to where they make a real impact in the community.

To the private non-profit organizations for being the bridge between the beneficiaries and ourselves.

To our donors, for giving in cash and kind, to develop programs and projects with a high social impact.

To the people that give their time and talent, by taking part in special projects and different committees that are created for better decision-making.

To each and everyone who helped us comply with our institutional mission, because the coordinated effort is a key element in building community.
¡Get involved!

You can help Oswaldo and thousands of others make their dreams come true. At FECHAC we have different options for sharing time, talent or resources that will benefit those Chihuahuans that need it most.

Approach us so together we can continue building community.

“I would like to be a pilot because I have never been in the sky… I would like to fly an airplane”.

Oswaldo, 12 years old.

Oswaldo lives in Rancho Futura, an institution dedicated to the rehabilitation of children and youngsters that have committed a felony.

Bocoyna, Chih.
"Pledging oneself into building a more brotherly and solidary society, whose members evenly share the honor and responsibility of the new nation".

John Paul II